

Summary

Company	~	Division	~	Fiscal Year	~	MMM-YYYY	\
All	~	All	\vee	2023	\	Jul 2022	~

Profit and Loss | Actual vs Budget

PL Account	Actual	Budget	Variance \$	Variance %	Actual YTD	Budget YTD	Variance Amount YTD	Variance % YTD
□ Revenue	\$566,571	\$461,952	\$104,619	22.65%	\$1,878,660	\$1,832,497	\$46,163	2.52% 🎓
Ad Hoc / Custom Advice / Speaker fees	\$9,894	\$20,000	(\$10,106)	-50.53% 🖖	\$41,587	\$80,000	(\$38,413)	-48.02% 🖖
CF Retainer Fees	\$82,378		\$82,378		\$330,562		\$330,562	
Foundation	\$170,716	\$107,675	\$63,041	58.55%	\$283,630	\$427,154	(\$143,524)	-33.60% 🖖
IPAR / Assay / IP Legal Services	\$7,000	\$111,351	(\$104,351)	-93.71% 🖖	\$14,425	\$441,088	(\$426,663)	-96.73% 🖖
Valuation	\$198,130	\$147,488	\$50,643	34.34%	\$1,006,178	\$584,000	\$422,177	72.29% 🎓
ValueBuilder	\$98,452	\$75,438	\$23,015	30.51% 🎓	\$202,278	\$300,255	(\$97,977)	-32.63% 🖖
□ Cost of Sales	\$69,396	\$49,367	\$20,030	40.57%	\$253,708	\$142,679	\$111,030	77.82% 🎓
Advisory Searches	\$4,061	\$1,350	\$2,711	200.85% 🎓	\$7,116	\$5,400	\$1,716	31.77% 🎓
Consultants - Advisory	\$54,996	\$48,017	\$6,980	14.54%	\$236,254	\$137,279	\$98,975	72.10% 🎓
Referral fees	\$10,338		\$10,338		\$10,338		\$10,338	
□ Gross Profit	\$497,175	\$412,585	\$84,589	20.50% 🎓	\$1,624,951	\$1,689,818	(\$64,866)	-3.84% 🖖
Expenses	\$563,825	\$548,085	\$15,739	2.87%	\$2,216,415	\$1,816,146	\$400,269	22.04%
Operating Profit	(\$66,650)	(\$135,500)	\$68,850	50.81% 🎓	(\$591,463)	(\$126,328)	(\$465,135)	-368.20% 🖖
⊕ Other Income	\$2,048	\$21,242	(\$19,194)	-90.36% 🖖	\$148,188	\$84,968	\$63,220	74.40%
Other Profit	\$2,048	\$21,242	(\$19,194)	-90.36% 🖖	\$148,188	\$84,968	\$63,220	74.40%
─ Net Profit (Loss)	(\$64,603)	(\$114,258)	\$49,656	43.46%	(\$443,276)	(\$41,360)	(\$401,916)	-971.75% 🖖

Summary

Company	~	Division	~	Fiscal Year	~	MMM-YYYY	~
All	\vee	All	~	2023	~	Jul 2022	~

Profit and Loss | Company

PL Account	EEAU	EEGL	EENZ	EESG	EEUS	Total
Revenue	\$616,180		\$594,022	\$561,937	\$106,520	\$1,878,660
Ad Hoc / Custom Advice / Speaker fees			\$29,860		\$11,727	\$41,587
CF Retainer Fees			\$166,500	\$164,062		\$330,562
Foundation	\$65,654		\$117,975	\$100,001		\$283,630
IPAR / Assay / IP Legal Services			\$14,425			\$14,425
Valuation	\$409,873		\$203,637	\$297,874	\$94,794	\$1,006,178
ValueBuilder	\$140,653		\$61,625			\$202,278
Cost of Sales	\$6,093	\$3,788	\$93,869	\$36,328	\$113,631	\$253,708
Advisory Searches	\$3,328	\$3,788				\$7,116
Consultants - Advisory			\$86,296	\$36,328	\$113,631	\$236,254
Referral fees	\$2,765		\$7,573			\$10,338
Gross Profit	\$610,087	(\$3,788)	\$500,153	\$525,609	(\$7,110)	\$1,624,951
Expenses	\$445,985	\$18,304	\$866,130	\$873,989	\$12,007	\$2,216,415
Accountancy Fees	\$4,381		\$23			\$4,404
Bank Charges	\$19	\$335	\$98	\$248	\$117	\$817
BD Events			\$4,656	\$144		\$4,800
Depreciation	\$820	\$471	\$2,980	\$1,962		\$6,234
Depreciation - FEDA	\$1,330					\$1,330
Director Remuneration				\$128,081		\$128,081
Employees' Training/Subscription fee			\$33,372	\$3,605	\$3,097	\$40,074
Employer CPF/SDL				\$47,182		\$47,182
Entertainment			\$347	\$1,978	\$64	\$2,389

Calculation	
○ Actual	
Budget	
○ VarAmt	
○ Var%	
Actual YTD	
○ Budget YTD	

O VarAmt YTD

O Var% YTD

Summary



Profit and Loss | Division

PL Account	Advisory	Corporate Finance	Support	Total
Revenue	\$484,193	\$82,378		\$566,571
Ad Hoc / Custom Advice / Speaker fees	\$9,894			\$9,894
CF Retainer Fees		\$82,378		\$82,378
Foundation	\$170,716			\$170,716
IPAR / Assay / IP Legal Services	\$7,000			\$7,000
Valuation	\$198,130			\$198,130
ValueBuilder	\$98,452			\$98,452
Cost of Sales	\$69,396			\$69,396
Advisory Searches	\$4,061			\$4,061
Consultants - Advisory	\$54,996			\$54,996
Referral fees	\$10,338			\$10,338
	\$414,796	\$82,378		\$497,175
Expenses	\$302,839	\$130,113	\$130,873	\$563,825
Accountancy Fees	\$475	\$475	\$158	\$1,109
Bank Charges	\$154	\$2	\$64	\$219
BD Events	\$2,981	\$87		\$3,068
Depreciation	\$934	\$217	\$598	\$1,749
Depreciation - FEDA	\$737			\$737
Director Remuneration	\$18,260			\$18,260
Employees' Training/Subscription fee	\$8,088	\$3,097	\$750	\$11,935
Employer CPF/SDL	\$8,873	\$1,189	\$3,373	\$13,436
Entertainment	\$235	\$39		\$274

